



## ZOTEFOAMS

11 March 2015

**Zotefoams plc**  
("Zotefoams" or "the Company")

### **Zotefoams enters new venture with China-based King Lai Group to develop its insulation business**

Zotefoams plc, a world leader in cellular material technology, is pleased to announce the creation of a new venture with King Lai Group ("King Lai"), to manufacture and sell insulation products. The new venture will be called ZOTEK King Lai ("ZKL"). Zotefoams and King Lai have a previous long-standing relationship for the sale of T-Tubes<sup>®</sup> in China.

Building on the success of T-Tubes clean-room insulation products for biotech, pharmaceutical and semi-conductor manufacture facilities, ZKL will offer local supply into the market in China and a more rapid response to other markets including Asia, India and the Middle East.

ZKL is owned 51% by Zotefoams and 49% by King Lai and manufacturing will be located in King Lai factory in Kunshan, Jiangsu Province, China. Manufacturing of products made from Zotefoams ZOTEK<sup>®</sup> foam materials is expected to begin in the second half of 2015. Sales activity in China will be the direct responsibility of ZKL, using King Lai as the exclusive distributor, while all sales to customers outside China will be the responsibility of Zotefoams Operations Ltd based in Thailand.

Commenting on this new venture David Stirling, Managing Director of Zotefoams, said:

*"I am delighted to extend our relationship with King Lai. Their commitment to operational excellence and strong position in products for clean-room markets make King Lai an ideal partner to accelerate the development of our unique materials."*

#### **Enquiries**

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#### **About Zotefoams plc**

Zotefoams plc (LSE – ZTF) is a world leader in cellular material technology. Using a unique manufacturing process with environmentally friendly nitrogen expansion, Zotefoams produces lightweight foams in Croydon, UK and Kentucky, USA for diverse markets worldwide through its global sales force. Zotefoams also owns and licenses patented MuCell<sup>®</sup> microcellular foam technology from a base in Massachusetts, USA to customers worldwide and sells T-Tubes<sup>®</sup> advanced insulation systems made from its patented ZOTEK<sup>®</sup> fluoropolymer foams.

[www.zotefoams.com](http://www.zotefoams.com)

Zotefoams<sup>®</sup> and ZOTEK<sup>®</sup> are registered trademarks of Zotefoams plc. MuCell<sup>®</sup> is a registered trademark of Trexel Inc. T-Tubes<sup>®</sup> is a registered trademark of UFP Technologies Inc.



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### **About King Lai Group**

KunShan KingLai Hygienic Materials Co., Ltd. (KL) was founded in 1991 and listed as a public company on 6th September 2011. KL has ASME BPE / ASME pressure vessel / PED and EHEDG certification, making them the NO.1 in Asia. KL also supplies products compliant with 3A, DIN, ISO. KL has significant expertise in hygienic materials research and manufacture, including vacuum vessel, pump, valve, flange, pressure vessel, tubing and fittings, etc. KL Group services various industries: dairy, food, beverage, high purity chemicals, pharmaceutical, bio-tech, and semi conductor. KL Group is one of the few manufacturers which carry a complete vertically integrated technical production system, and also is a leading company worldwide.

[www.king-lai.com](http://www.king-lai.com)